

FOUNDATION AND DECISION GUIDE · F14

Integration and adoption handbook

Turn one operating problem into bounded contracts, explicit authority, acceptance evidence, staged rollout, and a maintainable service.

DECISION

SCOPE

EVIDENCE

OWNERSHIP

PROOF

EXIT



A complete guide to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

F14

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From the first question to a defensible decision

This 45-page guide turns 15 owned topics into an explanation, evidence requirement, proof challenge, and closing decision record.

PRIMARY READERS

Integration, delivery and service owners

READING DEPTH

Technical delivery

DECISION THIS SUPPORTS

Turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

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Audience, reader decision, canonical boundary, terms, and guide-specific factual spotlight

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Subject index

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An alphabetical finder for concepts, controls, products, and decisions.

TARGET LENGTH

10,000–14,000 words.. Page count varies with the number and depth of topics rather than forcing every subject into the same shell.

SOURCE DISCIPLINE

Dweve-specific facts are taken directly from the English website text audited 2026-07-20; web-navigation wording is humanised for print. Evaluation guidance is editorial, and scenarios and derived visuals are illustrative. Unsupported synthesis is replaced by canonical copy or omitted.

READ THIS FIRST • READER DECISION

Who should use this guide, and what decision it supports

programme owners, solution architects, engineering leads, operations, data owners, and change leads.

Turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

The worked scenario is a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. It is illustrative and deliberately bounded. Replace it with the organisation's actual workflow, systems, data, sources, policies, roles, infrastructure, commercial conditions and consequences while preserving the evidence discipline.

The guide's concrete output is an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates. Use the chapter explanation pages to align language, the evidence pages to create acceptance records, and any challenge pages to test whether the boundary survives missing assumptions and failure. End in a named decision, not an attractive summary.

START

Operating problem

Current guide lens; verify source and scope.

INTEGRATE

Minimum typed boundary

Current guide lens; verify source and scope.

ADOPT

Shadow → assist → act

Current guide lens; verify source and scope.

EXPAND

One accepted axis

Current guide lens; verify source and scope.

PRIMARY RISK

Starting with the whole platform can create source migration, identity, integration and change-management work before a useful decision has been proved. Shadow work can also become de facto production without authority, support or exit.

READ THIS FIRST • DISCIPLINE

How to read claims, evidence, responsibility, and status

The website is the only factual source for this edition. The guide adds explanation, architecture and proof requirements without inventing current product, regulatory, assurance, commercial, or customer-result facts.

Six evidence layers

A published description states a current proposition. Delivered software and documentation show what is available in a selected version. Customer configuration shows how it is used. An observed run shows one result. Independent assurance has scope, method and date. A written agreement creates commercial commitments and remedies.

Responsibility stays explicit

The relevant owners include programme and workflow owner, solution/enterprise architecture, engineering and integration, data/source/policy, identity and security, human-review management, operations/support, evidence/records, change/training, procurement and supplier/partner. The supplier can provide product, evidence and commitments; customer owners still decide purpose, source and policy authority, professional or domain judgement, acceptable risk, infrastructure, staffing, affected-person treatment and production reliance.

Status and strong statements

Measured claims stay tied to workload, hardware and method. Research remains research. Alignment is not certification. "Open" is verified per component and licence. Pricing is re-audited at release. Roadmap and availability are not assumed. Conflicts or ambiguity become diligence items.

LAYER	EVIDENCE	CANNOT ESTABLISH ALONE
Website	website copy + captured date	Delivery, fit, contract
Delivery	Manifest + docs + artefacts	Customer result
Configuration	Data/roles/policy/posture	Operating outcome
Run	Raw output + target + packet	General performance
Assurance	Scoped test/report + findings	Universal security/compliance
Agreement	Rights + duties + remedy	Technical behaviour without test

Keep the layers separate in every chapter and decision record.

READING RULE

Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software.

READ THIS FIRST • CANONICAL SPOTLIGHT

The adoption path has explicit authority gates

Shadow, assisted, bounded-action, and expansion stages trust different things and therefore require different evidence.

Discovery maps the current workflow and baseline. Design selects the smallest product set, source and policy preparation, contracts, human authority, target and deployment. Proof runs protected cases and failures. Shadow receives real-shaped work without influencing people or targets. Assist presents results to trained reviewers. Bounded action permits a reversible target lane. Expansion changes one accepted axis at a time.

An integration contract carries identity, purpose, sources and versions, requested capability, policy/model/tool/numeric profile, authority ceiling, expected result, target correlation, error taxonomy, idempotency and evidence. Adapters translate representation without changing the meaning of completed, refused, waiting, failed, effect-uncertain or reconciled.

Every gate checks domain outcome, source fidelity, human workload and intervention, target reconciliation, security/data path, packet and replay, performance/capacity, service/support, change/rollback, recovery and exit. A new population, purpose, source, target, posture, consequence or autonomy level returns to scope and acceptance.

AREA	CURRENT GUIDE RECORD	VERIFY / DECIDE
Discover	Problem, estate, baseline, owners	Implementation brief
Design	Products, sources, contracts, authority, posture	Architecture and corpus
Proof	Normal, boundary, abuse, resilience	Decision dossier
Shadow	Compare with no live effect	Outcome and control evidence
Assist / act	Human then bounded reversible target	Authority and reconciliation
Expand	One accepted axis	New scope and approval

Current source-edition summary. Recheck publication-sensitive facts and delivered scope at the decision date.

GUIDE-SPECIFIC PROOF

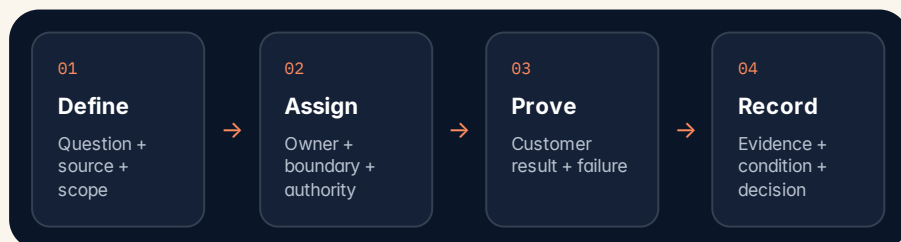
Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately.

01

INTEGRATION AND ADOPTION HANDBOOK

Understand the decision and its language

Define the real question, current state, responsibilities, source claims, and the artefact this guide must produce.



The same evidence discipline applies to every chapter in the section.

CHAPTER 01 • EXPLAIN

Start with an operating problem

a decision, delay, reconciliation, incident, knowledge loss, or engineering loop, not a platform-wide transformation.

This chapter owns a specific part of the reader's decision: a decision, delay, reconciliation, incident, knowledge loss, or engineering loop, not a platform-wide transformation.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Start with an operating problem", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

A decision

Define the exact proposition and current authoritative source.

LENS 2

Delay

Name the responsible person, system, dependency, and version.

LENS 3

Reconciliation

Specify the evidence and how an independent reviewer checks it.

LENS 4

Incident

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 01 • APPLY

Turn “Start with an operating problem” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, a decision, delay, reconciliation, incident, knowledge loss, or engineering loop, not a platform-wide transformation., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant source and version, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for start with an operating problem; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 01 • CHALLENGE

Stress-test the boundary behind “Start with an operating problem”

A deep-dive topic earns an additional page for counterexamples, adversarial conditions, missing dependencies, role failure, recovery, and evidence limits.

The principal guide risk is: Starting with the whole platform can create source migration, identity, integration and change-management work before a useful decision has been proved. Shadow work can also become de facto production without authority, support or exit.

For this chapter, remove or alter the strongest assumption in “a decision, delay, reconciliation, incident, knowledge loss, or engineering loop, not a platform-wide transformation.”. Change the source or version, revoke a person or right, replace a delivered dependency, interrupt the selected deployment, introduce incompatible state, withhold a target acknowledgement, tamper with evidence, or make the relied-on contract condition unavailable. Observe whether the boundary refuses, degrades, escalates, reconciles, recovers, or fails silently.

Run the fault from the perspective of programme and workflow owner, solution/enterprise architecture, engineering and integration, data/source/policy, identity and security, human-review management, operations/support, evidence/records, change/training, procurement and supplier/partner. Each owner should see only the authorised information needed to act, understand the current state, and have an explicit safe next step. Restore normal operation, retrieve a pre-change record, and decide whether the chapter proposition still holds, now holds conditionally, requires remediation, or blocks reliance.

STRESS LANE	INJECTION	EXPECTED EVIDENCE
Authority	Role absent, revoked, conflicted or bypassed	Wait/refuse/escalate + receipt
Dependency	Source, service, package, model or key unavailable	Degraded state + manifest + recovery
Integrity	Alter, delete, reorder, substitute	Verification failure + quarantine
Operation	Load, outage, clock, storage or update fault	Alert + safe state + restore
Target	Timeout, duplicate, rejection or conflicting state	Idempotency + reconciliation
Exit	Supplier access removed or contract ends	Export + local verification + continuity result

Select applicable lanes and add topic-specific consequences before the run.

STOP RULE

If a critical assumption fails without a detectable safe state and accountable owner, stop the proof or production lane until the boundary is repaired.

CHAPTER 02 • EXPLAIN

Scope the workflow

trigger, actors, sources, rules, actions, review, record, outcome, volume, latency, retention, and consequence.

This chapter owns a specific part of the reader's decision: trigger, actors, sources, rules, actions, review, record, outcome, volume, latency, retention, and consequence.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Scope the workflow", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Trigger

Define the exact proposition and current authoritative source.

LENS 2

Actors

Name the responsible person, system, dependency, and version.

LENS 3

Sources

Specify the evidence and how an independent reviewer checks it.

LENS 4

Rules

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 02 • APPLY

Turn “Scope the workflow” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, trigger, actors, sources, rules, actions, review, record, outcome, volume, latency, retention, and consequence., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant delivered mechanism, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for scope the workflow; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 03 • EXPLAIN

Choose the entry door and products

workspace, API, licensed stack, product responsibilities, and smallest coherent scope.

This chapter owns a specific part of the reader's decision: workspace, API, licensed stack, product responsibilities, and smallest coherent scope.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Choose the entry door and products", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Workspace

Define the exact proposition and current authoritative source.

LENS 2

API

Name the responsible person, system, dependency, and version.

LENS 3

Licensed stack

Specify the evidence and how an independent reviewer checks it.

LENS 4

Product responsibilities

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 03 • APPLY

Turn “Choose the entry door and products” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, workspace, API, licensed stack, product responsibilities, and smallest coherent scope., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant customer configuration, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

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QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for choose the entry door and products; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 04 • EXPLAIN

Map the current estate

identity, source systems, document stores, models, tools, rules, event streams, operational consoles, and archives.

This chapter owns a specific part of the reader's decision: identity, source systems, document stores, models, tools, rules, event streams, operational consoles, and archives.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Map the current estate", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Identity

Define the exact proposition and current authoritative source.

LENS 2

Source systems

Name the responsible person, system, dependency, and version.

LENS 3

Document stores

Specify the evidence and how an independent reviewer checks it.

LENS 4

Models

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 04 • APPLY

Turn “Map the current estate” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, identity, source systems, document stores, models, tools, rules, event streams, operational consoles, and archives., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant observed operation, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for map the current estate; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 04 • CHALLENGE

Stress-test the boundary behind “Map the current estate”

A deep-dive topic earns an additional page for counterexamples, adversarial conditions, missing dependencies, role failure, recovery, and evidence limits.

The principal guide risk is: Starting with the whole platform can create source migration, identity, integration and change-management work before a useful decision has been proved. Shadow work can also become de facto production without authority, support or exit.

For this chapter, remove or alter the strongest assumption in “identity, source systems, document stores, models, tools, rules, event streams, operational consoles, and archives.”. Change the source or version, revoke a person or right, replace a delivered dependency, interrupt the selected deployment, introduce incompatible state, withhold a target acknowledgement, tamper with evidence, or make the relied-on contract condition unavailable. Observe whether the boundary refuses, degrades, escalates, reconciles, recovers, or fails silently.

Run the fault from the perspective of programme and workflow owner, solution/enterprise architecture, engineering and integration, data/source/policy, identity and security, human-review management, operations/support, evidence/records, change/training, procurement and supplier/partner. Each owner should see only the authorised information needed to act, understand the current state, and have an explicit safe next step. Restore normal operation, retrieve a pre-change record, and decide whether the chapter proposition still holds, now holds conditionally, requires remediation, or blocks reliance.

STRESS LANE	INJECTION	EXPECTED EVIDENCE
Authority	Role absent, revoked, conflicted or bypassed	Wait/refuse/escalate + receipt
Dependency	Source, service, package, model or key unavailable	Degraded state + manifest + recovery
Integrity	Alter, delete, reorder, substitute	Verification failure + quarantine
Operation	Load, outage, clock, storage or update fault	Alert + safe state + restore
Target	Timeout, duplicate, rejection or conflicting state	Idempotency + reconciliation
Exit	Supplier access removed or contract ends	Export + local verification + continuity result

Select applicable lanes and add topic-specific consequences before the run.

STOP RULE

If a critical assumption fails without a detectable safe state and accountable owner, stop the proof or production lane until the boundary is repaired.

CHAPTER 05 • EXPLAIN

Prepare knowledge and policy

provenance, versions, ownership, rights, quality, effective dates, and change process.

This chapter owns a specific part of the reader's decision: provenance, versions, ownership, rights, quality, effective dates, and change process.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Prepare knowledge and policy", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Provenance

Define the exact proposition and current authoritative source.

LENS 2

Versions

Name the responsible person, system, dependency, and version.

LENS 3

Ownership

Specify the evidence and how an independent reviewer checks it.

LENS 4

Rights

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 05 • APPLY

Turn “Prepare knowledge and policy” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, provenance, versions, ownership, rights, quality, effective dates, and change process., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant contract and assurance, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for prepare knowledge and policy; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

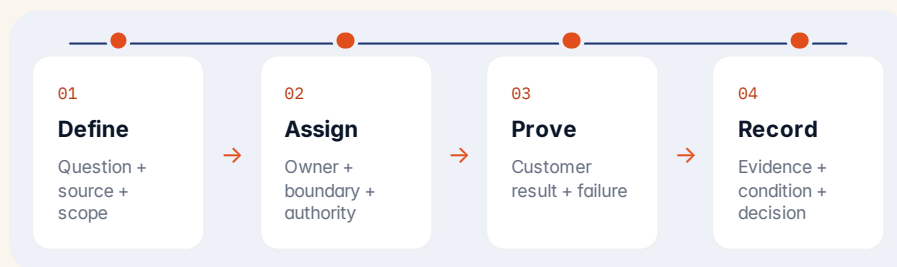
Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

02

INTEGRATION AND ADOPTION HANDBOOK

Define the mechanism, controls, and evidence

Turn architecture and policy language into versions, owners, boundaries, tests, records, failures, and explicit limitations.



The same evidence discipline applies to every chapter in the section.

CHAPTER 06 • EXPLAIN

Design human authority

recommendation versus action, reviewers, approvals, override, refusal, escalation, and emergency path.

This chapter owns a specific part of the reader's decision: recommendation versus action, reviewers, approvals, override, refusal, escalation, and emergency path.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Design human authority", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Recommendation versus action

Define the exact proposition and current authoritative source.

LENS 2

Reviewers

Name the responsible person, system, dependency, and version.

LENS 3

Approvals

Specify the evidence and how an independent reviewer checks it.

LENS 4

Override

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 06 • APPLY

Turn “Design human authority” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, recommendation versus action, reviewers, approvals, override, refusal, escalation, and emergency path., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant source and version, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for design human authority; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 07 • EXPLAIN

Integration contracts

website-supported REST/gRPC/typed surfaces, events, adapters, files, errors, identity, and extension contracts.

This chapter owns a specific part of the reader's decision: website-supported REST/gRPC/typed surfaces, events, adapters, files, errors, identity, and extension contracts.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Integration contracts", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Website-supported REST/gRPC/typed surfaces

Define the exact proposition and current authoritative source.

LENS 2

Events

Name the responsible person, system, dependency, and version.

LENS 3

Adapters

Specify the evidence and how an independent reviewer checks it.

LENS 4

Files

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 07 • APPLY

Turn “Integration contracts” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, website-supported REST/gRPC/typed surfaces, events, adapters, files, errors, identity, and extension contracts., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant delivered mechanism, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for integration contracts; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 07 • CHALLENGE

Stress-test the boundary behind "Integration contracts"

A deep-dive topic earns an additional page for counterexamples, adversarial conditions, missing dependencies, role failure, recovery, and evidence limits.

The principal guide risk is: Starting with the whole platform can create source migration, identity, integration and change-management work before a useful decision has been proved. Shadow work can also become de facto production without authority, support or exit.

For this chapter, remove or alter the strongest assumption in "website-supported REST/gRPC/typed surfaces, events, adapters, files, errors, identity, and extension contracts.". Change the source or version, revoke a person or right, replace a delivered dependency, interrupt the selected deployment, introduce incompatible state, withhold a target acknowledgement, tamper with evidence, or make the relied-on contract condition unavailable. Observe whether the boundary refuses, degrades, escalates, reconciles, recovers, or fails silently.

Run the fault from the perspective of programme and workflow owner, solution/enterprise architecture, engineering and integration, data/source/policy, identity and security, human-review management, operations/support, evidence/records, change/training, procurement and supplier/partner. Each owner should see only the authorised information needed to act, understand the current state, and have an explicit safe next step. Restore normal operation, retrieve a pre-change record, and decide whether the chapter proposition still holds, now holds conditionally, requires remediation, or blocks reliance.

STRESS LANE	INJECTION	EXPECTED EVIDENCE
Authority	Role absent, revoked, conflicted or bypassed	Wait/refuse/escalate + receipt
Dependency	Source, service, package, model or key unavailable	Degraded state + manifest + recovery
Integrity	Alter, delete, reorder, substitute	Verification failure + quarantine
Operation	Load, outage, clock, storage or update fault	Alert + safe state + restore
Target	Timeout, duplicate, rejection or conflicting state	Idempotency + reconciliation
Exit	Supplier access removed or contract ends	Export + local verification + continuity result

Select applicable lanes and add topic-specific consequences before the run.

STOP RULE

If a critical assumption fails without a detectable safe state and accountable owner, stop the proof or production lane until the boundary is repaired.

CHAPTER 08 • EXPLAIN

Deployment and security design

posture, boundary, keys, data paths, infrastructure, isolation, updates, and responsibility matrix.

This chapter owns a specific part of the reader's decision: posture, boundary, keys, data paths, infrastructure, isolation, updates, and responsibility matrix.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Deployment and security design", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Posture

Define the exact proposition and current authoritative source.

LENS 2

Boundary

Name the responsible person, system, dependency, and version.

LENS 3

Keys

Specify the evidence and how an independent reviewer checks it.

LENS 4

Data paths

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 08 • APPLY

Turn “Deployment and security design” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, posture, boundary, keys, data paths, infrastructure, isolation, updates, and responsibility matrix., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant customer configuration, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for deployment and security design; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 09 • EXPLAIN

Acceptance corpus and oracle

representative cases, edge/failure cases, expected outputs, evidence completeness, and replay criteria.

This chapter owns a specific part of the reader's decision: representative cases, edge/failure cases, expected outputs, evidence completeness, and replay criteria.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Acceptance corpus and oracle", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Representative cases

Define the exact proposition and current authoritative source.

LENS 2

Edge/failure cases

Name the responsible person, system, dependency, and version.

LENS 3

Expected outputs

Specify the evidence and how an independent reviewer checks it.

LENS 4

Evidence completeness

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 09 • APPLY

Turn "Acceptance corpus and oracle" into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, representative cases, edge/failure cases, expected outputs, evidence completeness, and replay criteria., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant observed operation, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for acceptance corpus and oracle; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 10 • EXPLAIN

Shadow, assist, and controlled action stages

compare-only, human-assisted, bounded automation, and expansion gates.

This chapter owns a specific part of the reader's decision: compare-only, human-assisted, bounded automation, and expansion gates.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Shadow, assist, and controlled action stages", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Compare-only

Define the exact proposition and current authoritative source.

LENS 2

Human-assisted

Name the responsible person, system, dependency, and version.

LENS 3

Bounded automation

Specify the evidence and how an independent reviewer checks it.

LENS 4

And expansion gates

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 10 • APPLY

Turn “Shadow, assist, and controlled action stages” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, compare-only, human-assisted, bounded automation, and expansion gates., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant contract and assurance, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for shadow, assist, and controlled action stages; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 10 • CHALLENGE

Stress-test the boundary behind "Shadow, assist, and controlled action stages"

A deep-dive topic earns an additional page for counterexamples, adversarial conditions, missing dependencies, role failure, recovery, and evidence limits.

The principal guide risk is: Starting with the whole platform can create source migration, identity, integration and change-management work before a useful decision has been proved. Shadow work can also become de facto production without authority, support or exit.

For this chapter, remove or alter the strongest assumption in "compare-only, human-assisted, bounded automation, and expansion gates.". Change the source or version, revoke a person or right, replace a delivered dependency, interrupt the selected deployment, introduce incompatible state, withhold a target acknowledgement, tamper with evidence, or make the relied-on contract condition unavailable. Observe whether the boundary refuses, degrades, escalates, reconciles, recovers, or fails silently.

Run the fault from the perspective of programme and workflow owner, solution/enterprise architecture, engineering and integration, data/source/policy, identity and security, human-review management, operations/support, evidence/records, change/training, procurement and supplier/partner. Each owner should see only the authorised information needed to act, understand the current state, and have an explicit safe next step. Restore normal operation, retrieve a pre-change record, and decide whether the chapter proposition still holds, now holds conditionally, requires remediation, or blocks reliance.

STRESS LANE	INJECTION	EXPECTED EVIDENCE
Authority	Role absent, revoked, conflicted or bypassed	Wait/refuse/escalate + receipt
Dependency	Source, service, package, model or key unavailable	Degraded state + manifest + recovery
Integrity	Alter, delete, reorder, substitute	Verification failure + quarantine
Operation	Load, outage, clock, storage or update fault	Alert + safe state + restore
Target	Timeout, duplicate, rejection or conflicting state	Idempotency + reconciliation
Exit	Supplier access removed or contract ends	Export + local verification + continuity result

Select applicable lanes and add topic-specific consequences before the run.

STOP RULE

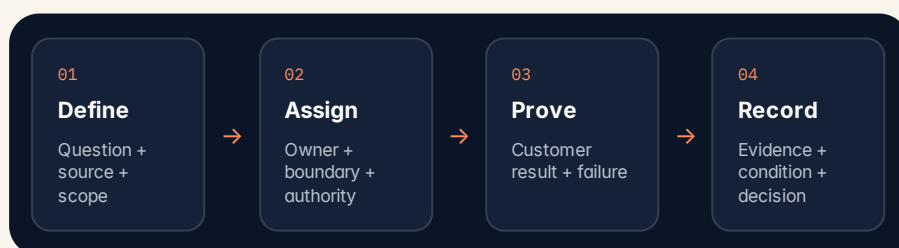
If a critical assumption fails without a detectable safe state and accountable owner, stop the proof or production lane until the boundary is repaired.

03

INTEGRATION AND ADOPTION HANDBOOK

Prove adoption, operation, continuity, and exit

Use customer evidence, challenge, recovery, diligence, commercial terms, and a signed decision before expanding reliance.



The same evidence discipline applies to every chapter in the section.

CHAPTER 11 • EXPLAIN

Operationalise

observability, support, incident, backups, change control, training, runbooks, and evidence retention.

This chapter owns a specific part of the reader's decision: observability, support, incident, backups, change control, training, runbooks, and evidence retention.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Operationalise", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Observability

Define the exact proposition and current authoritative source.

LENS 2

Support

Name the responsible person, system, dependency, and version.

LENS 3

Incident

Specify the evidence and how an independent reviewer checks it.

LENS 4

Backups

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 11 • APPLY

Turn “Operationalise” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, observability, support, incident, backups, change control, training, runbooks, and evidence retention., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant source and version, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for operationalise; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 12 • EXPLAIN

Adoption and user change

explainability for users, reviewer workload, role changes, trust, feedback, and escalation.

This chapter owns a specific part of the reader's decision: explainability for users, reviewer workload, role changes, trust, feedback, and escalation.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Adoption and user change", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Explainability for users

Define the exact proposition and current authoritative source.

LENS 2

Reviewer workload

Name the responsible person, system, dependency, and version.

LENS 3

Role changes

Specify the evidence and how an independent reviewer checks it.

LENS 4

Trust

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 12 • APPLY

Turn “Adoption and user change” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, explainability for users, reviewer workload, role changes, trust, feedback, and escalation., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant delivered mechanism, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for adoption and user change; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 13 • EXPLAIN

Measure value

baseline, quality, cycle time, review effort, infrastructure, evidence assembly, risk, and user outcome.

This chapter owns a specific part of the reader's decision: baseline, quality, cycle time, review effort, infrastructure, evidence assembly, risk, and user outcome.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Measure value", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

Baseline

Define the exact proposition and current authoritative source.

LENS 2

Quality

Name the responsible person, system, dependency, and version.

LENS 3

Cycle time

Specify the evidence and how an independent reviewer checks it.

LENS 4

Review effort

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 13 • APPLY

Turn “Measure value” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, baseline, quality, cycle time, review effort, infrastructure, evidence assembly, risk, and user outcome., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant customer configuration, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for measure value; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 13 • CHALLENGE

Stress-test the boundary behind "Measure value"

A deep-dive topic earns an additional page for counterexamples, adversarial conditions, missing dependencies, role failure, recovery, and evidence limits.

The principal guide risk is: Starting with the whole platform can create source migration, identity, integration and change-management work before a useful decision has been proved. Shadow work can also become de facto production without authority, support or exit.

For this chapter, remove or alter the strongest assumption in "baseline, quality, cycle time, review effort, infrastructure, evidence assembly, risk, and user outcome.". Change the source or version, revoke a person or right, replace a delivered dependency, interrupt the selected deployment, introduce incompatible state, withhold a target acknowledgement, tamper with evidence, or make the relied-on contract condition unavailable. Observe whether the boundary refuses, degrades, escalates, reconciles, recovers, or fails silently.

Run the fault from the perspective of programme and workflow owner, solution/enterprise architecture, engineering and integration, data/source/policy, identity and security, human-review management, operations/support, evidence/records, change/training, procurement and supplier/partner. Each owner should see only the authorised information needed to act, understand the current state, and have an explicit safe next step. Restore normal operation, retrieve a pre-change record, and decide whether the chapter proposition still holds, now holds conditionally, requires remediation, or blocks reliance.

STRESS LANE	INJECTION	EXPECTED EVIDENCE
Authority	Role absent, revoked, conflicted or bypassed	Wait/refuse/escalate + receipt
Dependency	Source, service, package, model or key unavailable	Degraded state + manifest + recovery
Integrity	Alter, delete, reorder, substitute	Verification failure + quarantine
Operation	Load, outage, clock, storage or update fault	Alert + safe state + restore
Target	Timeout, duplicate, rejection or conflicting state	Idempotency + reconciliation
Exit	Supplier access removed or contract ends	Export + local verification + continuity result

Select applicable lanes and add topic-specific consequences before the run.

STOP RULE

If a critical assumption fails without a detectable safe state and accountable owner, stop the proof or production lane until the boundary is repaired.

CHAPTER 14 • EXPLAIN

Expand without losing control

new workflow, source, product, site, posture, or team only after named acceptance evidence.

This chapter owns a specific part of the reader's decision: new workflow, source, product, site, posture, or team only after named acceptance evidence.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Expand without losing control", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

New workflow

Define the exact proposition and current authoritative source.

LENS 2

Source

Name the responsible person, system, dependency, and version.

LENS 3

Product

Specify the evidence and how an independent reviewer checks it.

LENS 4

Site

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 14 • APPLY

Turn “Expand without losing control” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, new workflow, source, product, site, posture, or team only after named acceptance evidence., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant observed operation, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

The proof discipline for this guide is: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately. Preserve negative and unverifiable results. A gap can be remediated, contracted, accepted by the competent owner, or block the decision; it must not disappear behind roadmap language or an average score.

QUESTION	REQUIRED RECORD	OWNER / STOP
What is claimed?	Exact wording, scope, date, source	Guide decision owner
What exists?	Delivered manifest, interface, artefact	Technical/product owner
What is configured?	Customer data, roles, rules, posture	Customer control owner
What happened?	Raw run, target state, packet, metric	Domain/operations owner
What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for expand without losing control; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

CHAPTER 15 • EXPLAIN

Implementation brief template

a complete fillable plan and go/no-go checklist.

This chapter owns a specific part of the reader's decision: a complete fillable plan and go/no-go checklist.

In this guide, implementation starts with one decision, delay, reconciliation, incident, knowledge loss or engineering loop. The current estate remains authoritative; the platform adds only the minimum products, source and policy preparation, contracts, human gates, target reconciliation and evidence needed to improve that workflow. Applied to "Implementation brief template", the practical task is to name the current state, the desired state, the owner of the transition, the material input and dependency, the evidence a reviewer can inspect, and the condition that would make the claim false or the design unsuitable.

The governing boundary is this: Integration does not authorise a platform-wide data copy or workflow replacement. Every source, action, identity, model/tool, rule, reviewer, target and record keeps an owner. Adoption changes people and operations as much as software. Keep website publication, delivered software, customer configuration, operating result, independent assurance and written contract as separate evidence layers. A strong statement at one layer must not silently become a guarantee at another.

LENS 1

A complete fillable plan

Define the exact proposition and current authoritative source.

LENS 2

Go/no-go checklist

Name the responsible person, system, dependency, and version.

LENS 3

Scope and limits

Specify the evidence and how an independent reviewer checks it.

LENS 4

Owner and evidence

Record scope, failure, unresolved question, and safe next action.

OWNED ARTEFACT

This chapter contributes to an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.

CHAPTER 15 • APPLY

Turn “Implementation brief template” into decision evidence

Move from explanation to a record an accountable owner can use, challenge, update, and carry into proof, procurement, operation, or exit.

Begin with the chapter proposition, a complete fillable plan and go/no-go checklist., and write it as one or more falsifiable questions. For each question, define scope and time, authoritative website source or customer source, delivered artefact, relevant contract and assurance, named owner, comparison or acceptance rule, raw evidence, known limitation, and decision consequence.

Use the guide-wide scenario: a programme selects one current pain, maps systems and identities, prepares versioned knowledge and policy, integrates through typed adapters, shadows real-shaped work, assists reviewers, permits a bounded reversible action, and expands only from recorded evidence. Walk it end to end and ask what this chapter changes at request, source, model/tool/rule, human authority, target, evidence, deployment, operation, commercial or exit state. Do not accept a screenshot or summary when the underlying manifest, result, packet, record or contractual term can be inspected.

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QUESTION	REQUIRED RECORD	OWNER / STOP
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What is assured?	Test/report scope, findings, limits	Independent challenger
What is committed?	Offer/agreement, remedy, exit term	Procurement/legal owner

Evidence ladder for implementation brief template; not every question needs every row, but no row may be implied without evidence.

DECISION RECORD

Record pass, conditional pass, gap, fail, or unverifiable; link evidence, owner, remediation, date, residual risk, and effect on turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.

FIND A SUBJECT

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CLOSING DECISION RECORD

Close with one evidence-backed, reversible decision

The guide is complete when its reader can decide whether to proceed, narrow, remediate, contract a condition, hold, reject, or exit, and another person can understand why.

Assemble an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates. State the question, scope and exclusions, scenario or workflow, current baseline, canonical source snapshot, delivered manifest, customer configuration, corpus and method, results and failures, owner decisions, risks, operational and commercial conditions, evidence links, remedies, stop/exit and review triggers.

Run the final discipline: Complete the implementation brief, run contract and corpus tests, observe data paths, exercise authority and target failures, validate packet/replay, install and recover the selected posture, train users/operators, measure current versus new workflow, roll back, and approve each expansion axis separately.

Have programme and workflow owner, solution/enterprise architecture, engineering and integration, data/source/policy, identity and security, human-review management, operations/support, evidence/records, change/training, procurement and supplier/partner sign only the boundaries they own. Record pass, conditional pass, gap, fail or unverifiable per proposition. Preserve dissent and raw evidence. A brochure can organise the decision; it cannot make the evidence true or take responsibility from the people who rely on it.

DECISION RECORD	integration-adoption-handbook-decision	
QUESTION	turn a chosen workflow into a credible implementation plan with bounded integrations, explicit authority, acceptance tests, and an expansion path.	BOUNDED
SOURCES	website copy + delivered material	CAPTURED
PROOF	corpus + failures + recovery	RUN
OWNERS	domain + technical + assurance	SIGNED
CONDITIONS	gaps + remedies + contract	DATED
DECISION	go / narrow / hold / stop / exit	RECORDED
The closing record remains useful after the presentation, release, team, supplier, or contract changes.		

GUIDE OUTPUT

Produce an implementation brief with workflow scope, estate map, product selection, contracts, data and policy preparation, authority, topology, security, corpus, stages, runbooks, measures, change and expansion gates.